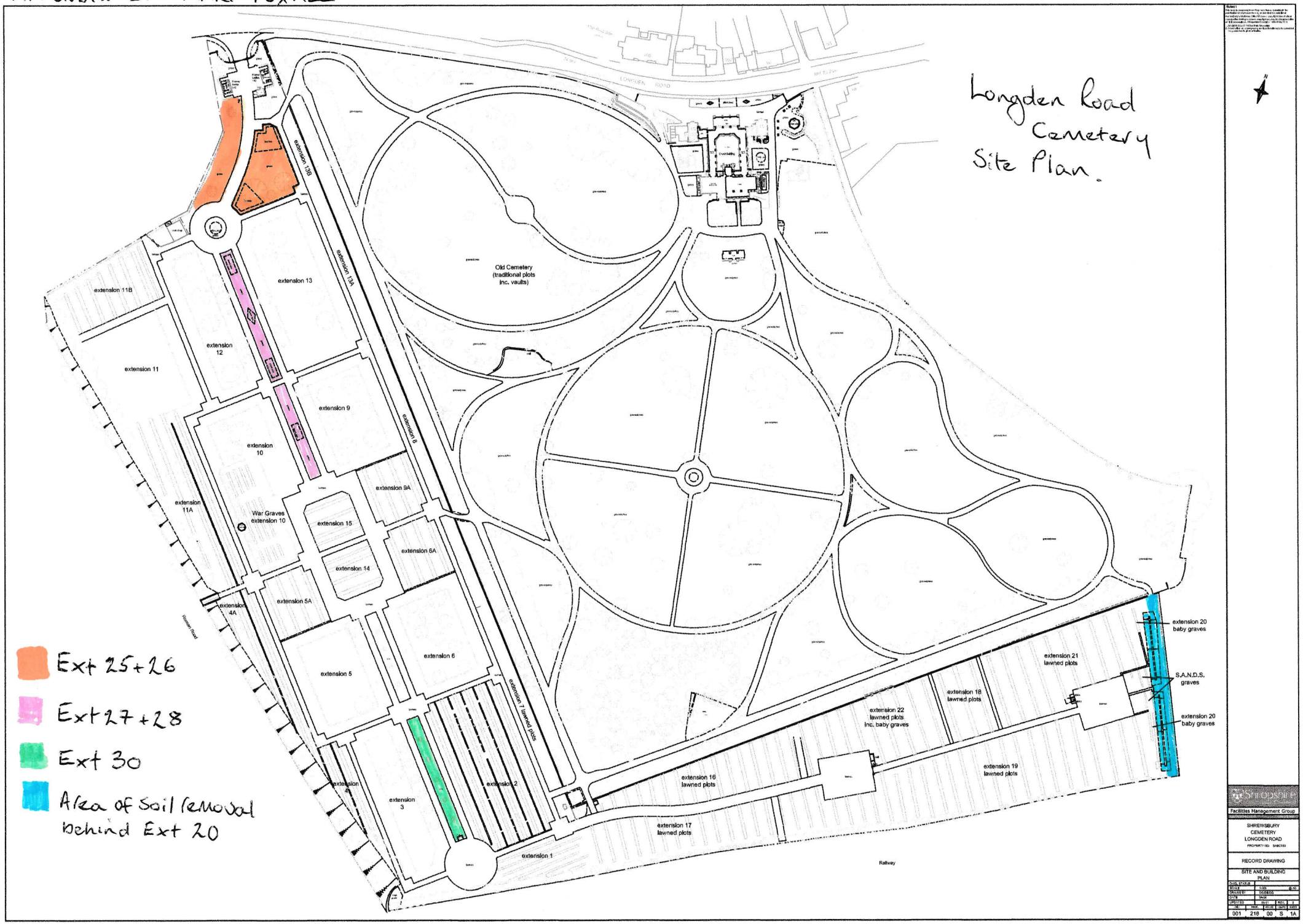APPENDIX 1 - MARK FOXALL